

Lingamgunta Chakravarthy
PathPartner Technology Pvt Ltd | Assistant Manager | Bangalore, India

BASIC INFORMATION

Experience in: ITES Industry
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Language: English, Telugu, Hindi, Kannada, and, Tamil.
Address: #4237, II nd Floor, 4th Block, JPBE, Sunkadakatte.

CAREER CONTOUR

I am unwavering, meticulous, and highly competent in the **ITES Industry** I have a consistent record of transporting the best results-driven work with a proven ability to implement my work in an organized manner for **15+ years** of my successful career.

My expertise:- **ITES Industry – Supply Chain Management, Procurement Processes, Cost Reduction, Inventory Control, Budget Management, Contract Negotiation, Project Management, Vendor Development, Purchase Orders, SAP Expertise, Supplier Performance, Planning and Execution, Analytical Skills, Sourcing and Time Management.** I have in-depth knowledge of all ethics of management. I possess effective communication skills and am a team player with strong Organizational, Logical, and Problem-Solving Abilities.

I have great exposure to working with large-scale organizations like **PathPartner Technology Pvt Ltd.** I have well-versed skills in analysis, problem-solving, and coordination, which make me so successful and dedicated. Strong influencing and negotiation skills coupled with a proven ability to think in and out of the box, generating new solutions.

I have commenced my profession as an **Executive** and risen myself as **Assistant Manager** reputed company. I would like to see myself growing with the passing years of hard work and dedication. I have been awarded many accolades for my result-oriented hard work.

Armed with a multitude of competencies and work experiences, I am confident to carry forward any organization's vision & objectives with sufficient ease and dedication to my job responsibility.

EXPERIENCE

Apr'2010 – Till Date | PathPartner Technology Pvt Ltd | As Assistant Manager

Responsibility:-

- Oversaw and managed procurement processes to ensure timely and cost-effective purchasing.
- Conducted market research to identify potential suppliers and evaluate their capabilities.
- Developed and implemented procurement strategies that align with organizational goals.
- Developed and maintained relationships with vendors to secure favorable terms and reliable delivery schedules.
- Regularly conducted vendor meetings to review performance and discuss future requirements.
- Established long-term partnerships with key suppliers to ensure stability and cost-effectiveness.
- Analyzed and assessed vendor performance, negotiating contracts to achieve optimal value.
- Performed detailed cost-benefit analysis to determine the best suppliers for various products and services.
- Negotiated contract terms and conditions to ensure favorable outcomes for the company.

- Coordinated with internal departments to align purchasing activities with company needs and goals.
- Worked closely with the finance department to forecast budget requirements and ensure financial alignment.
- Collaborated with production and engineering teams to understand and meet their material needs.
- Ensured accurate and efficient processing of purchase orders and vendor invoices.
- Implemented an electronic procurement system to streamline order processing and reduce errors.
- Monitored invoice discrepancies and resolved issues promptly to maintain good supplier relations.
- Implemented and monitored inventory control procedures to maintain optimal stock levels.
- Developed inventory management policies to minimize stockouts and overstock situations.
- Utilized inventory management software to track stock levels and generate reports for decision-making.
- Managed and resolved issues related to procurement, delivery, and supplier performance.
- Acted as a point of escalation for complex procurement issues and provided solutions.
- Coordinated with logistics partners to ensure timely delivery of goods and resolve any shipping issues.
- Utilized SAP for purchase order generation, goods receipt, and vendor management.
- Customized SAP reports to provide insights into procurement activities and vendor performance.
- Trained team members on SAP functionalities to improve efficiency and accuracy.
- Contributed to cost reduction initiatives by identifying and implementing process improvements.
- Analyzed procurement processes and identified areas for improvement to reduce costs.
- Implemented best practices in procurement to achieve cost savings and operational efficiencies.

PREVIOUS EXPERIENCE

- *Jan'2007 – Mar'2010 | Lucid Technocom | As Sr. Accounts Executive*
- *Dec'2005 – Dec'2006 | Harshita Packers Pvt. Ltd., India | As Accounts and Admin Executive*

ACHIEVEMENTS

- Recognized by executive staff for exceptional problem-solving skills and leadership capabilities.
- Demonstrated proficiency in maximizing resources to enhance efficiency and reduce costs.
- Consistently motivated and encouraged team members, fostering a collaborative and productive work atmosphere.
- Have completed all the tasks/targets within the given time frame.
- Got appreciation and accolades from the clients/customers.
- Got a promotion along with the increment.
- Started my career as an Executive and rose as an Assistant Manager.

ACADEMIC FORTE

- Post Graduate Program in Management for Executives in Finance from Great Lakes, 2022.
- M.B.A. Finance from Madras University 1999.
- B.Com from V.R. College, India, 1995.

TECHNICAL PROFICIENCY

Well versed with

- Ms office
- Windows
- Internet application
- SAP

Advice for Contacting:

I'm always open to conversation, networking with like-minded professionals, or discussing future prospects. Connect with me on Linked In or contact me at Chakri12396@gmail.com